

# **How To Negotiate Anything With Anyone Anywhere Around The World By Frank L. Acuff**

**By Frank L. Acuff**

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Frank L. Acuff (Olympia Fields, IL) is Director of Management Development International, a Chicago area-based management consulting firm specializing in

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found: His How to negotiate anything with anyone anywhere around the world, 1992: CIP t.p. (Frank L. Acuff)

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May 02, 2005 How to negotiate anything: Seven rules for getting what you want on your own terms. May 3, 2005: 8:33 AM EDT By Michael Kaplan, MONEY Magazine:

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Frank L. Acuff is the author of How to Negotiate Anything with Anyone Anywhere Around the World (3.35 avg rating, 20 ratings, 3 reviews, published 1994),

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Feb 12, 2008 How to negotiate anything. Find out what doctors and dentists typically bill for services and how much insurers pay at [www.vimo.com](http://www.vimo.com). Negotiate the bill

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