

How To Negotiate Anything With Anyone Anywhere Around The World By Frank L. Acuff

By Frank L. Acuff

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Feb 12, 2008 How to negotiate anything. Find out what doctors and dentists typically bill for services and how much insurers pay at www.vimo.com. Negotiate the bill

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Frank L. Acuff (Olympia Fields, IL) is Director of Management Development International, a Chicago area-based management consulting firm specializing in

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You Can Negotiate Anything, first published in 1982, is a book on negotiation by Herb Cohen. The book became a bestseller on the New York Times list. It is written in

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